



EconoBEE

Consulting & Advisory
Services Brochure

**End-to-End B-BBEE Solutions That Deliver
Verified Results.**



WHO ARE WE?

1



Established Compliance Leaders

Since 2000, we have operated as a premier management consultancy specializing in B-BBEE, Employment Equity and Skills Development. Our decades of experience position us as trusted advisors in regulatory compliance and transformation strategy.

2



Technology-Driven Strategy

We use proprietary technology to identify gaps, optimize your scorecard, and keep you audit-ready year-round, ensuring your business remains aligned, audit-ready, and strategically positioned.

3



Execution-Focused Team

Our structured, team-based methodology follows a rigorous project plan tailored to secure your targeted B-BBEE level at final verification. We don't just advise — we execute with measurable outcomes.

4



Your Strategic B-BBEE Partner

As a 100% Black-Owned, Level 1 contributor, our services provide 135% procurement recognition, significantly enhancing your scorecard impact while strengthening your transformation credentials.

How we work



B-BBEE Advisory & Compliance

Strategic guidance to improve and maintain your B-BBEE score through gap analysis, scorecard optimization, procurement alignment, and structured implementation plans.



B-BBEE Ownership Structuring

Design and implementation of compliant ownership models, including restructuring and transaction advisory to strengthen equity credentials.



Employment Equity Compliance

Development and implementation of Employment Equity plans, reporting support, and preparation for Department of Labour inspections.



Ownership Solutions

In-depth analysis of your current ownership structure. We can also assist with the implementation of ownership structures such as Broad-Based ownership schemes, Employee Share Ownership Programmes (ESOP), Trusts and Family Trusts.



Skills Development Consulting

Skills Development Consulting Services which include conducting a skills audit on current training, working out your BEE targets, designing ATRs and WSPs, regular meetings with committees and any other assistance required. We also offer Once-Off SD assistance and assistance with the Skills Development Submissions.



Labour Relations

Advisory support on labour legislation, disciplinary processes, policy development, and employee relations to ensure legal compliance and workplace stability.



Training & Strategic Workshops

Customized workshops and executive sessions focused on B-BBEE, Employment Equity, Skills Development, and overall transformation strategy.



B-BBEE Verification Support

End-to-end preparation for verification, including document alignment, score simulation, and liaison with verification agencies to ensure a smooth audit process.

Why Choose EconoBEE

- ✓ **25+ Years of Proven Compliance Expertise**

Deep industry experience delivering measurable B-BBEE results since 2000

- ✓ **Level 1, 100% Black-Owned Partner**

Unlock 135% procurement recognition and maximise your scorecard impact

- ✓ **End-to-End Implementation**

We don't just advise — we plan, execute, and deliver results

- ✓ **Technology-Driven Gap Analysis**

Data-led insights to identify opportunities and optimise your score

- ✓ **Audit-Ready, Year-Round**

Stay fully prepared with structured compliance management and zero surprises



What our clients say

It has been a pleasure working with EconoBEE over the last five years. They have been instrumental in assisting us with our annual B-BBEE strategy formulation, improving our level, and helping us maintain our certification. Their approach is proactive and hands-on, with strong attention to detail, particularly in pre-audit preparation and review, which has ensured we are consistently well prepared for audits. Their expertise in B-BBEE sets them apart, and I highly recommend EconoBEE as a trusted consulting partner for any organisation pursuing B-BBEE compliance.

— **Fathima, Managing Director** (Manufacturing Sector)

Thank you for your constant support and advice that you have provided us over the past few years. We appreciate and value your commitment and wealth of knowledge. Personally, I have enjoyed working with you and experiencing your authenticity and reliability. Our achievement of the B-BBEE Level 5 status is hugely due to your help, and we are truly grateful.

– **Lameshnee, Operations Director**
(Financial Services Sector)

I wish to convey our sincere gratitude for the exceptional audit experience Econo provided this year yet again. Your team's dedication, professionalism, and expertise have made this audit process not only efficient but also incredibly insightful and constructive for our organization. Thank you, Doctor M, for your planning, execution, and reporting phases, it was conducted seamlessly. A special thanks to Ndivhuwo, whose expertise in interpreting the BEE Codes is outstanding. Thank you, Ndi, for adding a turbo into this year's audit and flying us over the finishing line with gold colours. Your analysis of the BEE Codes for Ownership was outstanding; even the verification agency was talking about the argument that you posed.

Please extend our heartfelt thanks to the entire Econo audit team and those behind the scenes for their hard work, dedication, and professionalism. We look forward to continuing our partnership and working together in the future.

– **Cherag, B-BBEE Transformation Manager,**
(Transport Sector)



**Ready to Improve Your B-BBEE
Level?**

Book a consultation today

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